



# Preferred Suppliers

Venture Support Unit

# Preferred Suppliers

Imperial Innovations has many years of experience working with spinout founders and early-stage management teams. A key service we have provided to Imperial spinouts and companies in the Imperial Incubator for many years is access to our preferred suppliers list.

Imperial Innovations' preferred suppliers are firms that we and/or our spinout companies have worked with extensively. We recommend them as being capable of working well with early-stage spinout companies, and as providers of high quality professional services.

Often we have negotiated preferential rates for services from these companies. To take advantage of these deals, you should contact the companies using the details provided. Alternatively you can request an introduction from the Imperial Innovations Venture Support Unit.

Though we recommend these firms, no Imperial spinouts are under any obligation to make use of their services.

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# Legal

All of the law firms listed below have agreed preferential rates to spin out companies from Imperial Innovations and Incubator companies.



## **Brown Rudnick**

Brown Rudnick is an international law firm with offices including New York, London, Boston, and Washington DC. They practice in corporate, litigation, corporate restructuring and capital markets, IP and real estate and work with everyone from start-ups and emerging growth businesses, to national, global and Fortune 500 companies.

Contact: Sophie McGrath

Email: [smcgrath@brownrudnick.com](mailto:smcgrath@brownrudnick.com)

Web: [www.brownrudnick.com/](http://www.brownrudnick.com/)



## **Cooley**

Cooley's lawyers solve legal issues for entrepreneurs, investors, financial institutions and established companies. With more than 35 years representing life sciences clients, Cooley has been at the forefront working alongside leading life sciences companies across the globe. Clients partner with Cooley on transformative deals, complex IP and regulatory matters, and high-stakes litigation, often where innovation meets the law. Cooley is the leading law firm in the venture capital space and our experience representing companies and investors gives us insight into prevailing terms, structures and practices for financings of companies at all stages of development. Cooley has 900 lawyers across 12 offices in the United States, China and Europe.

Contact: Nicola Maguire

Email: [nmaguire@cooley.com](mailto:nmaguire@cooley.com)

Contact: Aaron Archer

Email: [aarcher@cooley.com](mailto:aarcher@cooley.com)

Web: [www.cooley.com](http://www.cooley.com)



### **Gowling WLG**

Gowling WLG's specialist life sciences team of over 200 lawyers delivers results for some of the world's largest pharmaceutical companies, the most exciting start-ups and the organisations which work alongside them. Gowling's lawyers help clients navigate the heavily regulated landscape with the sector expertise to respond to IP threats quickly. They are trusted advisers on collaborations and M&A transactions around the globe, and lead on the sector's most widely-reported deals. They also understand the challenge of recouping investment given the increasing costs to develop drugs and difficulty of getting new products to market. Our UK offices are in London and Birmingham with a further 18 offices around the world.

Contact: Ian Piggin

Email: [ian.piggin@gowlingwlg.com](mailto:ian.piggin@gowlingwlg.com)

Web: [www.gowlingwlg.com](http://www.gowlingwlg.com)



### **Keystone Law**

Keystone Law is a full-service law firm. It is the country's largest 'dispersed' law firm, where technology is used to deliver exceptional service without the conventional overhead. At Keystone, a team of over 100 experienced solicitors uses a sophisticated IT platform to work together from their satellite offices. Meeting rooms and conventional law firm support are provided by a central London office which ensures a cohesive and seamless service.

Contact: Robert Matthews

Email: [robert.matthews@keystonelaw.co.uk](mailto:robert.matthews@keystonelaw.co.uk)

Web: [www.keystonelaw.co.uk](http://www.keystonelaw.co.uk)



**PENNINGTONS  
MANCHES**

#### **Penningtons Manches**

Penningtons Manches provides a full range of business legal services from offices in London, Reading, Oxford, Cambridge, and Guildford, focusing on life sciences and technology businesses. The firm also has strong links with the US, with an office in San Francisco. The venture capital team advises on numerous fundraising transactions from pre-seed funding through angel funding to larger investments, and has advised more than 40 Imperial spin-outs over more than a decade (including Facesoft, Cortexica, Veryan, and Econic Technologies). The firm's specialist corporate, tax, IP/technology, commercial, and employment teams have extensive experience acting on technology transfer matters for spin-out companies. Penningtons Manches offers efficient and flexible fee arrangements, building long term relationships with clients.

Contact: Justin Starling

Email: [justin.starling@manches.com](mailto:justin.starling@manches.com)

Web: [www.manches.com](http://www.manches.com)

#### **Taylor Wessing**

Taylor Wessing specialises in advising IP rich technology and life sciences companies on fundraising, corporate, IP and commercial matters. The firm is unique for a global law firm in that in addition to having its office in London, it also has dedicated offices in many of the world's leading technology clusters including Cambridge and Tech City in the UK, advising early stage companies through fundraising rounds to IPOs or exits. The firm is top ranked for Venture Capital and Transactional work and is one of the UK's leading specialist IP firms. Taylor Wessing also has market leading, dedicated microsites in technology and life sciences which demonstrate the expertise and experience of the firm.

Contact: Malcolm Bates, PhD

Email: [m.bates@taylorwessing.com](mailto:m.bates@taylorwessing.com)

Web: [www.taylorwessing.com](http://www.taylorwessing.com)

Technology microsite:

[united-kingdom.taylorwessing.com/twtechfocus/](http://united-kingdom.taylorwessing.com/twtechfocus/)

Life sciences microsite:

[united-kingdom.taylorwessing.com/synapse/](http://united-kingdom.taylorwessing.com/synapse/)

# TaylorWessing



#### **Temple Bright**

Temple Bright provides early-stage businesses with legal advice from experienced specialists at competitive rates thanks to the company's innovative use of technology. Temple Bright's team members, many of which are entrepreneurs themselves, can offer tailored, pragmatic insight into your businesses needs. The company prides itself on its start-up friendly culture and has fixed price service packages that include legal document reviews, post-completion matters, and statutory registers.

Contact: James Vickerman

Email: [james.vickerman@templebright.com](mailto:james.vickerman@templebright.com)

Web: [www.templebright.com/](http://www.templebright.com/)

# Intellectual Property and Patenting

## Kilburn & Strode

### **Kilburn & Strode**

Particularly well known for advising on the acquisition, enforcement and licensing of worldwide IP rights. The sectors they specialise in are Engineering and IT, Trade Marking and the Life Sciences.

Contact: Nick Shipp

Email: [nshipp@kilburnstrode.com](mailto:nshipp@kilburnstrode.com)

Web: [www.kilburnstrode.com](http://www.kilburnstrode.com)

abel  
& imray  
patent attorneys  
trade mark attorneys

### **Abel & Imray**

Abel & Imray have worked with Imperial Innovations and its spin-out companies for many years. We have particular expertise in advising start-up companies on their patent applications and patent strategy. Our patent attorneys have specialist knowledge and experience in their technical fields, covering in particular biosciences & pharma, industrial chemistry, electronics, ICT & physics, and aeronautical and mechanical engineering. Many of our attorneys have a background in research, having worked in academic and/or industrial environments. We also have a strong team of registered design and trademark specialists.

Contact: Paul Brady

Email: [paul.brady@abelimray.com](mailto:paul.brady@abelimray.com)

Web: [www.abelimray.com](http://www.abelimray.com)

The logo for Keltie, featuring the word "Keltie" in a white, sans-serif font centered within a dark purple rectangular background.

## **Keltie**

Keltie is a leading Firm of patent and trade mark attorneys based in the City of London. We represent UK and overseas clients over a wide range of industry sectors who wish to protect, exploit and enforce their IP rights in the UK, Europe or worldwide. In addition to work originating from our network of overseas associates, we have a substantial direct client base made up largely of UK and European companies with whom we have built excellent relationships.

Our key areas of patent expertise are in IT, telecoms and electronics; bioscience and medical technologies; chemistry and materials science; automotive, aerospace and marine technologies; environmental technologies; physics and electromechanical engineering. We also have a strong trade- marks practice and advise in relation to domain names, copyright and designs.

Contact: Keith Turner

Email: [keith.turner@keltie.com](mailto:keith.turner@keltie.com)

Website: [www.keltie.com](http://www.keltie.com)

# Intellectual Property and Patenting

Venner Shipley

## Venner Shipley

Venner Shipley is a leading firm of European patent & trade mark attorneys, and IP lawyers. We have a team of over 60 partners and associates dedicated to offering comprehensive advice relating to all aspects of patents and trade marks, including licensing, exploitation agreements and other transactions involving IP. Our attorneys work in four primary teams: Chemical & Life Sciences, Electronics, Software & Engineering, Trade Marks, and Legal Services.

We have qualified Chartered and European patent attorneys from diverse academic backgrounds, with graduate and postgraduate qualifications in all of the major scientific and technical disciplines. We have extensive experience of drafting and prosecuting patent applications at the UK Intellectual Property Office and the European Patent Office, and overseas through a network of associates.

We appreciate how important it is not only to fully understand our clients' technology, but also their business. This means gaining a thorough understanding of their commercial activities and aspirations, as well as those of their competitors, collaborators, and investors. To provide the best strategic advice, we work hard to develop a full understanding of our clients' needs and appreciate that these are constantly changing and evolving.

Contact: Anton Hutter

Email: [ahutter@vennershipley.co.uk](mailto:ahutter@vennershipley.co.uk)

Website: [www.vennershipley.co.uk](http://www.vennershipley.co.uk)

# Business Banking



## Silicon Valley Bank

Silicon Valley Bank (SVB) UK provides a unique and flexible financial solutions to the most innovative and entrepreneurial companies worldwide.

Contact: Nooman Haque

Email: [nhaque@svb.com](mailto:nhaque@svb.com)

Web: [www.svb.com](http://www.svb.com)



## Natwest

The Natwest Technology team supports high growth, innovative businesses by helping them get the 3 B's – get backing, get big and get bought. We do this by connecting you into the whole bank and opening our network of contacts whilst offering a unique University spin out service.

For more information on how to open a business banking account with Natwest please contact the Incubator Management team.

Contact: Neil Bellamy

Email: [neil.bellamy@natwest.com](mailto:neil.bellamy@natwest.com)

Web: [www.natwest.com/](http://www.natwest.com/)

# Consultancy



## **Imperial Consulting Group**

Imperial Consulting Group (ICG) is a growing student association offering a broad range of consulting services. It is collaboratively run by students from all levels of Imperial's courses i.e. MBA, PhD, postgraduate and undergraduate. ICG's services are provided to small businesses, charities, local universities and individuals who are likely to benefit from the skills and expertise of the group.

Contact: Kendrick Tan

Email: [wei.tan13@imperial.ac.uk](mailto:wei.tan13@imperial.ac.uk)

Web: [www.icglondon.com](http://www.icglondon.com)

## **ICON**

With access to over 4,000 research-active academics and Imperial College London's state of the art facilities, Imperial Consultants (ICON) have been helping organisations, large and small, find solutions to their business needs for over 25 years.

As the wholly owned consultancy company of Imperial College London, Imperial Consultants was formed to harness the expertise at the College and deliver cutting-edge solutions for industry, government and the third sector.

Each year, our professional team supports around 500 clients on 600 projects, with 40% delivered outside the UK, in more than 70 countries.

Contact: Fiona Jamieson

Email: [f.jamieson@imperial.ac.uk](mailto:f.jamieson@imperial.ac.uk)

Web: [www.imperial-consultants.co.uk](http://www.imperial-consultants.co.uk)



### **Candesic**

Candesic is a specialist strategy consultancy based in London. It accompanies pioneering businesses from conception to maturity, focusing on healthcare, social care, pharma, medtech and technology.

With over 350 engagements Candesic's 25-strong team has gathered a wealth of experience helping entrepreneurs and their business become investment ready, connect with investors and unlock growth early on. In addition, the company is supported by a network of over 100 industry experts.

Contact: Hugo Starrsjo

Email: [hstarrsjo@candesic.com](mailto:hstarrsjo@candesic.com)

Contact: Marc Kitten

Email: [mkitten@candesic.com](mailto:mkitten@candesic.com)

Web: [www.candesic.com](http://www.candesic.com)

# Insurance Providers



## **Feast & Noble**

Feast & Noble & Co LLP (FNC) provide financial planning advice encompassing pensions, investments, mortgages, life assurance and other protective products related to your business.

Contact: Chris Edwards

Email: [chris.edwards@fncgeneral.com](mailto:chris.edwards@fncgeneral.com)

Web: [www.feastnoble.com](http://www.feastnoble.com)



## **OAMPS**

OAMPS (UK) Group is part of the Arthur J Gallagher group. OAMPS Insurance Brokers provide a range of insurance broking and risk management services to business and to private individuals located predominately in the South of England.

Contact: David Baker

Email: [David.Baker@oamps.co.uk](mailto:David.Baker@oamps.co.uk)

Web: [www.oamps.co.uk](http://www.oamps.co.uk)

# Manufacturing Services



## **Makerversity**

Makerversity is a work space for start-up making and manufacturing businesses, and applied learning opportunities. They provide a range of commercial manufacturing and prototyping services. They have tools and technologies ranging from CNC routers, laser cutters and 3D printers, to saws, drills and sanders. There are clean and messy spaces for people who make things. From alchemists to animators, from fashion designers to urban farmers. Their staff have advised Imperial College startups and collaborated on projects with them.

Contact: Andy Merritt

Email: [andy@makerversity.org](mailto:andy@makerversity.org)

Web: [makerversity.org](http://makerversity.org)



## **Imperial College Advanced Hackspace**

The organisation connecting together and training Imperial students on how to use the laboratories, workshops and maker facilities at Imperial College and the RCA. They provide spaces for electronics/robotics, woodwork, mechanical engineering, brainstorming and more. They have recently released a series of funded places.

Contact: Dr Nick Jones

Email: [nick.jones@imperial.ac.uk](mailto:nick.jones@imperial.ac.uk)

Web: [www.ica.h.co.uk](http://www.ica.h.co.uk)

# Funding & Grants

Imperial Innovations holds a separate list of grant funding, business angels and venture funds. Please contact [graham.hewson@imperialinnovations.co.uk](mailto:graham.hewson@imperialinnovations.co.uk) for more information



## GLE Group

GLE has offices in London, Brussels and Prague. Part of GLE Consulting is dedicated to London Innovation Network, to enable businesses to access European funding, to engage with the opportunities of the European Single Market and to promote knowledge transfer and innovation. The work is being delivered within the Commission's new 'Enterprise Europe Network' which offers a comprehensive range of services for European SMEs, entrepreneurs, research centres and universities. Services include:

- Knowledge and Technology Transfer
- Access to funding and investments
- Support in International Trading
- Advice on legislation and commercial procedures

Their services are free for the businesses as they are sponsored by the EC.

Contact: Chris Farmakis

Email: [chris.f@gle.co.uk](mailto:chris.f@gle.co.uk)

Web: [www.gle.co.uk](http://www.gle.co.uk)



### **PNO Consultants Ltd**

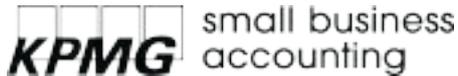
Founded in 1985, the PNO Group is Europe's largest independent public funding advisory and annually raising over €350 million on behalf of its clients. Supporting small businesses, large enterprise and universities across all research disciplines and sectors. PNO has extensive experience of all principal national and European funding programmes. This includes the identification of grant funding opportunities to support project ideas and company activities. PNO also offers an extensive range of project services including project management, technology intelligence, development of exploitation strategies and dissemination.

Contact: Olaf Swanzy

Email: [olaf.swanzy@pnoconsultants.com](mailto:olaf.swanzy@pnoconsultants.com)

Web: [www.pnoconsultants.com](http://www.pnoconsultants.com)

# Accounting



## **KPMG High Growth Technology Group**

We understand that entrepreneurs want to run and grow a business – not be saddled with admin that could constrain growth. That's why we've launched our Small Business Accounting service. For a low monthly fixed fee we provide you with support, advice and insight from your own dedicated KPMG accountant.

We can manage your bookkeeping, tax returns, year-end accounts, payroll and auto-enrolment, and your dealings with HMRC. The monthly cost also includes our online accounting platform (based on Xero), so you'll have a real time picture of your cash flow. And our business snapshot reports will help you understand how your business is performing against key performance indicators.

Our clients have exclusive access to our funding platform, and our vast KPMG network gives you the opportunity to tap into our wider expertise as you need it, including KPMG's High Growth Technology team, who are dedicated to helping early and growth stage technology companies succeed. And through our unique KPMG Bazaar, you can expand your business connections, open up new markets and gain from a whole host of fresh opportunities.

Contact: Patrick Imbach

Email: [Patrick.imbach@kpmg.co.uk](mailto:Patrick.imbach@kpmg.co.uk)

Web: [www.kpmgsmallbusiness.co.uk](http://www.kpmgsmallbusiness.co.uk)

### **Hudson Deane**

Hudson Deane offers a standard package of initial financial support, financial transaction processing (book keeping), payroll services, financial management reporting and other financial advisory services by arrangement. We have agreed set rates for start-ups which includes a range of services: set up of accounts, SEIS, VAT Registration, bookkeeping, management accounts and VAT returns.

Contact: Jean Hill

Email: [jhill@hudsondeane.co.uk](mailto:jhill@hudsondeane.co.uk)

Web: [www.hudsondeane.co.uk/](http://www.hudsondeane.co.uk/)

# Financial & Tax Services



## **MMP**

MMP provide specialist corporate tax consultancy. They focus on “technology” tax regimes such as the Patent Box, Research and Development and Creative Sector Tax Reliefs that help all innovative businesses, whether multinational or SME.

Contact: Andy Wales

Email: [andy.wales@mmp-tax.co.uk](mailto:andy.wales@mmp-tax.co.uk)

Web: [www.mmp-tax.co.uk/](http://www.mmp-tax.co.uk/)



## **Radar Consultants**

Assisting UK businesses with research and development (R&D) funding and innovation services. Specialising in claims for R&D tax credits and R&D grant applications; providing real value to our clients. Providing a complete and efficient R&D tax credit claim service at an affordable price point for companies throughout the UK. Employing strategies to increase your company’s future profitability through the development of new product and process concepts.

Contact: Jameel Marafie

Email: [j.marafie@radarconsultants.co.uk](mailto:j.marafie@radarconsultants.co.uk)

Web: [www.radarconsultants.co.uk](http://www.radarconsultants.co.uk)



### **RDP Associates**

Since 1988, RDP has been dedicated to assisting companies, large and small, obtain funding for innovation. During our 28 years of success we have helped companies obtain over £250m in government grants and R&D tax credits. Each year we assist over 600 companies to obtain:

R&D tax credits  
Regional Growth Grants/Funding  
Innovate UK grants  
EU Horizon Funding

Whether you need funding for R&D, innovation, hiring, training, export or business expansion, you need to ask RDP how government funding can fit into your strategy. Our average small/medium sized client receive over £40k each year. Our large clients receive over £350k each year.

Contact: Richard Thorpe-Manley  
Email: [rthorpe-manley@rdpassociates.com](mailto:rthorpe-manley@rdpassociates.com)  
Web: [www.rdpassociates.co.uk](http://www.rdpassociates.co.uk)

# Product Development & Prototyping



## **RPD International**

RPD International helps companies develop and produce new products. Whilst our skills are broad, our focus is on helping clients get to market with their products – offering end-to-end services – from concept through to mid-scale manufacturing. RPD teams work on a vast number of projects, across Europe and Asia. We're based across two offices, in the UK and China, with manufacturing facilities across 40 countries. Our clients range from consumer electronics to aerospace and motorsport engineering, often looking to push their innovation processes, reduce R&D risk, cut costs or increase their production resource.

Contact: Pierre-Edouard Harant

Email: [pierre-edouard@rpdintl.com](mailto:pierre-edouard@rpdintl.com)

Web: [www.rpdintl.com](http://www.rpdintl.com)



### **NSF Health Sciences - Medical Devices**

NSF International is a global, not-for-profit organization, dedicated to being the leading provider of public health and safety-based risk management solutions. NSF Health Sciences Medical Devices Division assists companies in navigating U.S. and International regulatory hurdles from product inception through product marketing. Our team of experts in the regulatory, scientific, analytical testing and compliance fields understands the industry and regulatory requirements to bring medical devices to market – and sustain them throughout their lifecycle. NSF Health Sciences also offers a world-leading series of training and education services that can be delivered at NSF premises or in-house.

Contact: Howard Broadbridge  
E-mail: [hbroadbridge@nsf.org](mailto:hbroadbridge@nsf.org)  
Web: [www.nsf.org](http://www.nsf.org)



### **eg technology**

eg technology is an innovative and creative product design and engineering company that transforms ideas into successful products. We provide a professional engineering design service, taking projects from visualisation to commercialisation. Our skills encompass human factors, ergonomics, industrial design, mechanical engineering, electronics engineering and software development. We are ISO13485 accredited.

Contact: Danny Godfrey  
Email: [danny@egtechnology.co.uk](mailto:danny@egtechnology.co.uk)  
Web: [www.egtechnology.co.uk](http://www.egtechnology.co.uk)

# Marketing & PR

The logo for Vortex PR features the words "VORTEX PR" in a black, hand-drawn, sans-serif font. A horizontal teal brushstroke is drawn across the middle of the letters, partially obscuring them.The logo for Instinctif Partners consists of the word "INSTINCTIF" in a bold, dark purple, sans-serif font. Below it, the word "PARTNERS" is written in a smaller, dark purple, sans-serif font, centered between two horizontal lines.

## **Vortex PR**

Specialising in technology public relations, Vortex PR has helped several Imperial Innovations companies achieve global recognition for their innovative technologies to generate sales and increased company valuations. Services include marketing communications, media relations, website planning, press tours, writing press releases, articles and award entries.

Contact: Nigel Robson

Email: [nigel@vortexpr.com](mailto:nigel@vortexpr.com)

Web: [www.vortexpr.com](http://www.vortexpr.com)

## **Instinctif Partners**

Instinctif Partners is an international business communications consultancy with global capabilities and reach. Instinctif offers a broad spectrum of services including PR, design, websites, video etc, tailored for start-ups through to listed companies. Instinctif has particular expertise across science-based sectors where entrepreneurship and innovation drive wealth creation, with sector-focused team in Life Science and TMT.

Contact: Sue Charles

Email: [sue.charles@instinctif.com](mailto:sue.charles@instinctif.com)

Web: [www.instinctif.com/](http://www.instinctif.com/)



### **Keynote PR**

KeynotePR works with early stage technology companies to raise their profile, reach new markets and secure investment. KeynotePR gets your message across with flexible and cost effective publicity and marketing programmes.

PR

Marketing

Digital

Contact: Terry Nicklin

Email: [terry@keynotepr.com](mailto:terry@keynotepr.com)

Web: <http://www.keynotepr.com/>

# Recruitment

Careers Service  
[www.imperial.ac.uk/careers](http://www.imperial.ac.uk/careers)

## **Imperial College Careers Service (For Internships)**

The Careers Service offers a range of ways for you to engage with student talent. With a focus on science, engineering, business and medicine, Imperial students are available to undertake a range of placement and internship options, depending on their department and your business needs.

The Placement and Internship Unit is on hand to act as a central point of contact for companies (both large and small) seeking advice on recruiting Imperial interns and advertising vacancies. This includes ways to promote your opportunities to students, such as through our online jobs platform, JobsLive.

Contact: Jessica Noon

Email: [j.noon@imperial.ac.uk](mailto:j.noon@imperial.ac.uk)

Web: [www.imperial.ac.uk/careers/internships](http://www.imperial.ac.uk/careers/internships)



#### **Jonathan Lee Recruitment**

Jonathan Lee Recruitment has been supplying the engineering and manufacturing sectors with exceptional people for more than 35 years. Many of our consultants come from engineering backgrounds, including the automotive, aerospace, defence, manufacturing and electronics sectors.

Contact: Les Hines

Email: [les.hines@jonlee.co.uk](mailto:les.hines@jonlee.co.uk)

Website: [www.jonlee.co.uk/](http://www.jonlee.co.uk/)

#### **Euro Projects**

Euro Projects is a technical and executive recruitment consultancy specialising in engineering and manufacturing. We combine over 100 years of technical knowledge and recruitment expertise to introduce the best candidates to the best companies.

Contact: Luke Smith

Email: [recruitment@europrojects.co.uk](mailto:recruitment@europrojects.co.uk)

Website: [www.europrojects.co.uk](http://www.europrojects.co.uk)

# Design, Printing, and Multimedia



## **Brandcast Media**

Digital Content that gets people talking. Launched in 2005 and with offices in London and Singapore, we help our clients tell their story simply and clearly, using the most relevant digital channels to reach their audience. Our work sparks conversations that create change, helping to deliver set objectives. From online videos and websites, to mobile apps and social media, we understand digital content and how to make it part of an effective marketing strategy.

Contact: Robin Stewart

Email: [robin@brandcastmedia.com](mailto:robin@brandcastmedia.com)

Web: [www.brandcastmedia.com](http://www.brandcastmedia.com)



## **Red Ink Creative**

Red Ink Creative is a London-based tech agency now in its eighth year as a limited company. Red Ink's strengths lie in the combination of design and technology under one roof, their robust project management and ability to communicate clearly at all levels.

Contact: Steve Mersereau

Email: [steve@redink.co.uk](mailto:steve@redink.co.uk)

Web: [www.redink.co.uk](http://www.redink.co.uk)



#### **Printed.com**

High quality printing service with next day delivery available; everything from leaflets to banner stands, they have proven to be highly reliable when we have used them in the past.

Contact: Vanessa Frenehard

Email: [vanessa.frenehard@printed.com](mailto:vanessa.frenehard@printed.com)

Web: [www.printed.com](http://www.printed.com)

#### **Incubator Films**

Incubator Films produce innovative, cost-effective films for the start-up and wider business community.

Contact: Adam Simcox

Email: [adam@incubatorfilms.co.uk](mailto:adam@incubatorfilms.co.uk)

Web: [www.incubatorfilms.co.uk](http://www.incubatorfilms.co.uk)

# ICT

## LUCIDICA

*THE I.T. DEPARTMENT  
FOR SMALL BUSINESS*

### **Lucidica**

A team of friendly engineers based in central London and provide help with pc and mac IT support, whole networks, servers and mobiles devices. We also look after project installations, new servers, SharePoint CRMs, web design and hosting.

Bespoke Logo/Brand design

Website design and hosting

Business card design and letterhead

Microsoft Exchange email hosting

Contact: Thomas Jeffs

Email: [thomas.jeffs@Lucidica.com](mailto:thomas.jeffs@Lucidica.com)

Web: [www.lucidica.com/](http://www.lucidica.com/)

# Laboratory Equipment



## Lab Mode

Lab Mode are a specialist UK laboratory equipment provider offering the latest state of the art laboratory equipment to facilities across the UK. Based in Borehamwood, England Lab Mode supply everything your laboratory could possibly need, from autoclaves to water systems.

Our sales team are up to date with all the latest information on our products and are available to provide clear information and advice to make sure you chose the correct equipment for your lab.

We respect the value of your time and we always respond to all enquires as quickly as possible.

Contact: Lizi Cole

Email: [lizi.cole@labmode.co.uk](mailto:lizi.cole@labmode.co.uk)

Web: [www.labmode.co.uk](http://www.labmode.co.uk)



## VWR

At VWR, we enable science. From research and production facilities to classrooms and hospitals, VWR provides the products, services and solutions that make science happen all over the world.

VWR started in 1852 to provide products to the mining and laboratory markets. Fast forward more than 160 years and VWR has a place in several industries including pharmaceutical, biotechnology, industrial, education, government and healthcare.

We pride ourselves as being one of the largest distribution centres of its kind in Europe.

Contact: Chris Lowe

Email: [chris.lowe@vwr.com](mailto:chris.lowe@vwr.com)

Web: [uk.vwr.com](http://uk.vwr.com)





## **We are constantly updating our preferred supplier list.**

If you have any recommendations or would like to talk about additional services please contact James Sheppard at

**[james.sheppard@imperialinnovations.co.uk](mailto:james.sheppard@imperialinnovations.co.uk)**

If you have any questions about any of the companies listed please contact the Venture Support Unit